



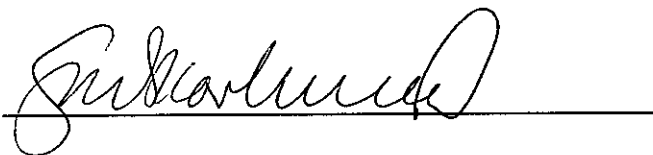
## Annual Benefit Report 2017

BioGo, GBC

Filed April 16, 2018

### Benefit Officer Statement-

2017 was our first real year in business. In 2017 we sold P-Kit at the Minneapolis Farmer's Market as well as several other weekend expos. We promoted ourselves on social media and sent P-Kit around the world for photos with travelers. We filed a patent application for this and related concepts. 2017 was a year of building and developing our business strategy and getting to know our target market. Despite being new, we were awarded the Just Start Small Company Award from the Women's Health Leadership Trust and we made our first donation of medical equipment to doctors in Ethiopia.

A handwritten signature in black ink, appearing to read "Sandra Skovlund", is written over a horizontal line.

Sandra Skovlund, MD, BioGo, GBC

Founder and CEO

## Mission Statement

BioGo, GBC is a biodegradable travel kit company. We create compact, environmentally-friendly kits that provide what travelers need to feel clean anywhere. The kits are assembled locally by adults with disabilities and a portion of each kit sold will be donated to buy surgical equipment. We create jobs locally while helping to provide sustainable health care across the globe.

## Governance/Workers

Our business is run by a Board of Directors. Sandra Skovlund is a practicing Otolaryngologist and is the Founder and CEO. Laura Fagen is the Director of Marketing and Communications, has a Bachelor's Degree in Strategic Communications and a Master's Degree of Journalism in Digital Content Strategy. Jennifer Hall-Johnson is Director of Charitable Giving. She is a registered nurse who has been involved in global health for many years. Robin Baumgartner, Director of Sales, is a small business owner with a Bachelor's Degree in International Relations. The Board also is the work staff of the business on a volunteer basis. We have no paid employees.

The Board of Directors has reviewed and approves this report.

### Third Party Standard

We have chosen GRI Standards as our third party standard. This is a business that establishes global best practice for sustainable reporting. We feel that our mission is in alignment with that of this business and is an appropriate choice for BioGo, GBC.

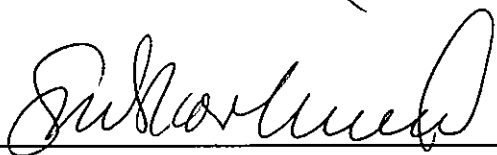
### Progress Report

We have identified our target market through a direct sales business model. We are currently entering the Minnesota Cup in the Social Impact category. We have prototypes of our next product, P-Kit Baby, and will start gathering feedback from potential customers at the Minneapolis Farmer's Market this summer. We have made an initial donation of a nerve integrity monitor to doctors in Ethiopia. This is a critical piece of equipment and in the U.S. most ear surgeries are not done without it, for patient safety. We have not become profitable at this point, but we donated fifty cents from each four dollar sale in order to make this purchase, as promised to our customers.

### Goals for 2018

We would like to expand the number of kits we have to offer and have made solid progress on that goal. We will continue to work toward

obtaining a patent on the concept. We will continue to look for investors and vendors so that we can buy our kits in bulk for an improved margin and greater sales numbers.



---

Sandra Skovlund, MD, BioGo, GBC

Founder and CEO



**Work Item 1013526400036**  
**Original File Number 936595700058**

STATE OF MINNESOTA  
OFFICE OF THE SECRETARY OF STATE  
FILED  
**04/20/2018 11:59 PM**

*Steve Simon*

Steve Simon  
Secretary of State